

# 2021 Camp Card

## Louisiana Purchase Council, Boy Scouts of America

### HOW THE CAMP CARD SALE WORKS:

- The Camp Card is designed to help units fund their way to 2021 Camp programs.
- This is a Risk Free Unit Sales project where all Scouts can earn their way to Camp, Philmont, other activities or simply support unit program or supply needs.
- Each Camp Card will sell for only \$10.00 and will have multiple discounts for the customer to use throughout the year.
- The participating unit will keep 50% commission of the sales for each Camp Card sold!
- The Camp Card PAYS FOR ITSELF with the FIRST use on most of the included offers!!!
- Commissions from the sales are encouraged to be applied toward directly sending youth to Summer Camp programs, but funds may be used as directed by the unit committee.

### The Value of selling Camp Cards:

Participating in the Camp Card allows each Scout to directly fund their way to various Camp programs

| <b>Program</b>                       | <b>Cost</b> | <b>Sales per Youth (in cards)</b> |
|--------------------------------------|-------------|-----------------------------------|
| Cub Scout Resident Camp              | \$125       | = 25 Cards per youth to sell      |
| Boy Scout Summer Camp                | \$225       | = 45 Cards per youth to sell      |
| BSA Reg. Fee for 1 year w/ Boys Life | \$78        | = 16 Cards per youth to sell      |

\*Note—Program costs and sales per youth are not necessarily actual numbers; they are close approximations.

### Camp Card Timeline:

May 28

Camp Card Sale Ends

May 28

Money and/or unsold Camp Cards due to Council Service Center

(\*Note—Units keep commissions and only turn in unsold cards & money due council)

## **2021 Camp Card Highlights At-A-Glance:**

1. Buy 1 Get 1 FREE – Johnny’s 8” Pizza and Drink
2. \$10 off \$50 purchase at Dick’s Sporting Goods
3. \$5 off \$25 purchase at Tractor Supply Company
4. FREE 2 Pc with purchase of 3 Pc – Popeye’s
5. BOGO Sonic Cheeseburger
6. New – Online Coupons

## **How to implement Camp Card sales for your Unit:**

1. Determine NOW the Camp programs your youth plan to participate in for 2021
2. Determine the number of active youth in your program
3. Set a per youth sales goal (number of Camp Cards he/she should sell)
4. Set an overall unit sales goal
5. Communicate unit needs clearly with each youth and parent
  - a. Explain how the sale of Camp Cards teaches youth the value of earning what they want
  - b. Explain exactly where the unit plans to allocate the revenue generated from the sales (i.e. Individual youth Camp fees, Uniform, Unit Trailer, etc.)
6. Communicate Camp Card calendar clearly with all youth and parents
  - a. Have a Kickoff for your unit
  - b. Have a Turn-In date for money and unsold Camp Cards

## Camp Card Check-out Form for Units

PACK     
  TROOP     
  CREW     
  POST

DATE \_\_\_\_\_ DISTRICT \_\_\_\_\_ UNIT# \_\_\_\_\_

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

| Camp Cards Issued  | To be completed upon card turn in  |                  |                      |                                |          |              |                 |  |  |                  |                      |                                |
|--|--|------------------|----------------------|--------------------------------|----------|--------------|-----------------|--|--|------------------|----------------------|--------------------------------|
| Total number of Cards Issued this receipt<br><br>_____   | <table style="width: 100%; border: none;"> <tr> <td style="width: 60%;">Checks</td> <td style="text-align: right;">\$ _____</td> </tr> <tr> <td>Cash</td> <td style="text-align: right;">\$ _____</td> </tr> <tr> <td style="text-align: center;"><b>TOTAL</b></td> <td style="text-align: right;"><b>\$ _____</b></td> </tr> <tr> <td colspan="2" style="padding-top: 10px;"> <table style="width: 100%; border: none;"> <tr> <td style="width: 40%;">_____ Cards Sold</td> </tr> <tr> <td>_____ Cards Returned</td> </tr> <tr> <td>_____ Total Cards this receipt</td> </tr> </table> </td> </tr> </table> | Checks           | \$ _____             | Cash                           | \$ _____ | <b>TOTAL</b> | <b>\$ _____</b> | <table style="width: 100%; border: none;"> <tr> <td style="width: 40%;">_____ Cards Sold</td> </tr> <tr> <td>_____ Cards Returned</td> </tr> <tr> <td>_____ Total Cards this receipt</td> </tr> </table> |  | _____ Cards Sold | _____ Cards Returned | _____ Total Cards this receipt |
| Checks   | \$ _____   |                  |                      |                                |          |              |                 |  |  |                  |                      |                                |
| Cash   | \$ _____   |                  |                      |                                |          |              |                 |  |  |                  |                      |                                |
| <b>TOTAL</b>   | <b>\$ _____</b>  |                  |                      |                                |          |              |                 |  |  |                  |                      |                                |
| <table style="width: 100%; border: none;"> <tr> <td style="width: 40%;">_____ Cards Sold</td> </tr> <tr> <td>_____ Cards Returned</td> </tr> <tr> <td>_____ Total Cards this receipt</td> </tr> </table> |  | _____ Cards Sold | _____ Cards Returned | _____ Total Cards this receipt |          |              |                 |  |  |                  |                      |                                |
| _____ Cards Sold   |  |                  |                      |                                |          |              |                 |  |  |                  |                      |                                |
| _____ Cards Returned   |  |                  |                      |                                |          |              |                 |  |  |                  |                      |                                |
| _____ Total Cards this receipt   |  |                  |                      |                                |          |              |                 |  |  |                  |                      |                                |

I recognize that each of these cards have a cash value of \$10. There is no risk to our unit as long as all unsold cards are returned to the Council by May 28th. By signing below, I recognize that our unit will be charged \$5.00 for every unreturned card.

Our unit will close out our account (money/unsold cards turned in) by \_\_\_\_\_.

I agree to these terms: \_\_\_\_\_ Date: \_\_\_\_\_

Signature

Position: \_\_\_\_\_

**\*NOTE—Per the request of the vendors participating in the 2021 Camp Card and because each Camp Card has a cash value above and beyond the unit selling price, 100% of unsold Camp Cards must be returned to Louisiana Purchase Council by May 28<sup>th</sup>.**

**(FOR UNIT USE)**

**YOUTH CAMP CARD RECEIPT**

(Scout Parent to turn in to Unit Camp Card Leader)

PACK     TROOP     CREW     POST

DATE \_\_\_\_\_ DISTRICT \_\_\_\_\_ UNIT# \_\_\_\_\_

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

| <b>Camp Cards Issued</b>                               | <b>To be completed upon card turn in</b>  |        |          |      |          |              |                 |                  |  |                      |  |                                |  |
|--|---|--------|----------|------|----------|--------------|-----------------|------------------|--|----------------------|--|--------------------------------|--|
| Total number of Cards Issued this receipt<br><br>_____ | <table style="width: 100%; border: none;"> <tr> <td style="padding: 5px;">Checks</td> <td style="text-align: right; padding: 5px;">\$ _____</td> </tr> <tr> <td style="padding: 5px;">Cash</td> <td style="text-align: right; padding: 5px;">\$ _____</td> </tr> <tr> <td style="text-align: center; padding: 5px;"><b>TOTAL</b></td> <td style="text-align: right; padding: 5px;"><b>\$ _____</b></td> </tr> <tr> <td style="padding: 5px;">_____ Cards Sold</td> <td></td> </tr> <tr> <td style="padding: 5px;">_____ Cards Returned</td> <td></td> </tr> <tr> <td style="padding: 5px;">_____ Total Cards this receipt</td> <td></td> </tr> </table> | Checks | \$ _____ | Cash | \$ _____ | <b>TOTAL</b> | <b>\$ _____</b> | _____ Cards Sold |  | _____ Cards Returned |  | _____ Total Cards this receipt |  |
| Checks   | \$ _____  |        |          |      |          |              |                 |                  |  |                      |  |                                |  |
| Cash   | \$ _____  |        |          |      |          |              |                 |                  |  |                      |  |                                |  |
| <b>TOTAL</b>   | <b>\$ _____</b>   |        |          |      |          |              |                 |                  |  |                      |  |                                |  |
| _____ Cards Sold                                       |   |        |          |      |          |              |                 |                  |  |                      |  |                                |  |
| _____ Cards Returned                                   |   |        |          |      |          |              |                 |                  |  |                      |  |                                |  |
| _____ Total Cards this receipt                         |   |        |          |      |          |              |                 |                  |  |                      |  |                                |  |

|  |
|--|
| <p>I recognize that each of these cards have a cash value of \$10. There is no risk to our unit as long as all unsold cards are returned to our unit by _____. By signing below, I recognize that our unit will be charged \$5.00 for every unreturned card.</p> <p><input type="checkbox"/> Our unit will close out our account (money/unsold cards turned in) by _____.</p> <p>I agree to these terms: _____ Date: _____</p> <p style="text-align: center;">Parent Signature</p> <p>Name of Youth: _____</p> |
|--|

**\*NOTE—Per the request of the vendors participating in the 2021 Camp Card and because each Camp Card has a cash value above and beyond the unit selling price, 100% of unsold Camp Cards must be returned to our unit by \_\_\_\_\_. This will allow our unit to reconcile our account with Louisiana Purchase Council by May 28th.**

